

BASIC FACTS & FIGURES:

NONPROFIT HEALTH PLANS¹

- Of the 138 health plans in the United States with at least 100,000 medical enrollees, 84 or 61% are nonprofit.
- Of the 203,203,306 total medical enrollees of these 138 health plans, 97,931,924 or 48% are in nonprofit health plans.
- It is estimated that nonprofit Blue Cross Blue Shield plans have about 34% of the commercial risk medical market and 32% of the commercial administrative services-only (ASO) medical market and that other nonprofit health plans have about 20% of the commercial risk medical market and 10% of the commercial ASO medical market, with for-profit plans accounting for the remaining percentages of these two medical markets.²
- To follow is a listing of these nonprofit health plans and their medical enrollments, ranked by size:

| Company | | 2007/2008 Enrollment |
|---------|--|-------------------------|
| 1 | Health Care Service Corporation* | 12,410,915 |
| 2 | Kaiser Permanente | 8,846,616 |
| 3 | Highmark, Inc. | 4,832,863 |
| 4 | Blue Cross Blue Shield of Michigan* | 4,629,097 |
| 5 | HIP Health Plan of New York | 4,002,227 |
| 6 | Blue Cross and Blue Shield of Alabama* | 3,637,063 |
| 7 | Independence Blue Cross | 3,420,610 |

¹ Source: Primarily AIS's Directory of Health Plans: 2008. Noted with the asterisk (*) are nonprofit health plan members of the Alliance that have provided us with updated medical enrollment figures. AIS enrollment includes total medical lives across all product types, which includes HMO, PPO, POS, FFS, Consumer-Directed, Medicare, Medicaid, Other Public Programs, Medicare Supplement, and Other. Moreover, the AIS enrollment includes fully-insured lives and, when provided by the company, self-funded lives. When enrollment figures where not available from the company, AIS used other sources, such as state departments of insurance, Centers for Medicare and Medicaid, state reports, SEC filings, company press releases, etc. For simplicity's sake, the term "nonprofit" is used to describe the ownership of these plans. By state law, these plans are either nonprofit because they are owned by the community or non-investor-owned because they are owned by members/subscribers.

² Source: "A mid-quarter perspective on managed care", Matthew Borsch, Goldman Sachs, May 2008

| | Company | 2007/2008 Enrollment |
|----|---|-------------------------|
| 8 | Horizon Blue Cross Blue Shield | 3,377,000 |
| 9 | Blue Cross and Blue Shield of Florida, Inc.* | 3,183,375 |
| 10 | Medical Mutual of Ohio | 3,056,234 |
| 11 | The Regence Group* | 2,914,142 |
| 12 | Blue Cross Blue Shield of Minnesota | 2,900,515 |
| 13 | BlueCross BlueShield of Tennessee | 2,802,119 |
| 14 | Blue Cross Blue Shield of North Carolina | 2,716,359 |
| 15 | Blue Shield of California | 2,597,823 |
| 16 | Wellmark, Inc. | 2,062,450 |
| 17 | Lifetime Healthcare Companies | 1,967,550 |
| 18 | Premera, Inc. | 1,706,387 |
| 19 | Medica Health Plans | 1,354,000 |
| 20 | Blue Cross Blue Shield of Arizona | 1,192,837 |
| 21 | CareFirst, Inc. | 1,180,853 |
| 22 | Harvard Pilgrim Health Care, Inc. | 1,073,399 |
| 23 | Blue Cross and Blue Shield of Louisiana | 1,070,453 |
| 24 | Blue Cross Blue Shield of Massachusetts | 1,020,601 |
| 25 | Capital Blue Cross | 1,000,000 |
| 26 | LA Care Health Plan | 790,035 |
| 27 | Blue Cross and Blue Shield of Nebraska* | 780,931 |
| 28 | BlueCross BlueShield of South Carolina | 731,046 |
| 29 | Hawaii Medical Service Association | 699,806 |
| 30 | Blue Cross and Blue Shield of Kansas | 699,457 |
| 31 | Providence Health Plan | 692,808 |
| 32 | HealthPartners, Inc. | 657,762 |
| 33 | MVP Health Care Preferred Care | 602,998 |
| 34 | CareSource, Inc. | 601,688 |
| 35 | Blue Cross & Blue Shield of Rhode Island | 591,542 |
| 36 | Group Health Cooperative | 573,217 |
| 37 | BlueCross BlueShield of Western New York and | 555,282 |
| | BlueCross BlueShield of Northeastern New York | 7.41.000 |
| 38 | Blue Cross and Blue Shield of Kansas City | 541,900 |
| 39 | Health Alliance Plan of Michigan | 540,705 |
| 40 | SelectHealth | 508,925 |
| 41 | Healthfirst, Inc. | 479,718 |
| 42 | UPMC Health Plan, Inc. | 469,898 |
| 43 | Priority Health | 448,694 |
| 44 | Blue Cross Blue Shield of North Dakota | 439,908 |
| 45 | Bluegrass Family Health, Inc. | 337,244 |
| 46 | CalOPTIMA | 336,314 |
| 47 | Inland Empire Health Plan | 324,119 |
| 48 | Blue Cross of Idaho | 309,344 |
| 49 | Mercy Care Plan | 296,304 |
| 50 | Fidelis Care, Inc. | 287,741 |
| 51 | Blue Cross and Blue Shield of Montana | 285,958 |
| 52 | Capital District Physicians Health Plan, Inc. | 280,169 |
| 53 | MetroPlus Health Plan, Inc. | 272,299 |

| | Company | 2007/2008 Enrollment |
|-------|---|-------------------------|
| 54 | Independent Health Association, Inc. | 254,485 |
| 55 | Blue Cross of Northeastern Pennsylvania | 234,860 |
| 56 | Community Health Plan of Washington | 232,579 |
| 57 | AultCare Health Plans* | 225,000 |
| 58 | AvMed, Inc. | 213,251 |
| 59 | Boston Medical Center HealthNet Plan | 212,000 |
| 60 | Geisinger Health Plan | 206,811 |
| 61 | Health Plus (PHSP), Inc. | 195,680 |
| 62 | Rocky Mountain Health Plans | 183,655 |
| 63 | Texas Children's Health Plan | 177,512 |
| 64 | Scott and White Health Plan | 174,427 |
| 65 | MaineCare | 170,227 |
| 66 | Blue Cross and Blue Shield of Vermont | 166,153 |
| 67 | McLaren Health Plan | 165,546 |
| 68 | Neighborhood Health Plan, Inc. | 164,056 |
| 69 | Fallon Community Health Plan | 159,168 |
| 70 | The M-Plan, Inc. | 154,352 |
| 71 | Mercy Health Plans, Inc. | 153,023 |
| 72 | HealthPlus of Michigan, Inc. | 152,198 |
| 73 | Family Health Partners | 150,240 |
| 74 | Health Partners of Philadelphia | 138,322 |
| 75 | Security Health Plan of Wisconsin, Inc. | 137,603 |
| 76 | Community First Health Plans, Inc. | 128,854 |
| 77 | Parkland Community Health Plan | 125,000 |
| 78 | Community Health Choice, Inc. | 117,681 |
| 79 | UCare Minnesota | 112,304 |
| 80 | Capital Health Plan, Inc. | 112,155 |
| 81 | Priority Partners | 111,641 |
| 82 | Kern Health Systems, Inc. | 103,751 |
| 83 | SCAN Health Plan | 102,974 |
| 84 | CareOregon | 100,536 |
| Total | | 97,931,924 |